JANE FLANAGAN

Independent Advisor & Executive Coach Founder, Essential Connections Network LLC

Jane has devoted her career to working with—and learning from—family leaders and family office executives. She has interviewed hundreds of families to document best practices on topics ranging from governance and succession to engaging the rising generation and strengthening multigenerational communication. Jane has guided families through the decision to start a family office and has advised others on evaluating and streamlining existing operations. Today, her work centers on supporting the personal and professional development of family office leaders through one-on-one coaching, member-driven peer communities, and thought leadership.

Before founding Essential Connections, Jane served for six years as Director of Family Office Advisory in Northern Trust's Global Family Office group, where she provided guidance to more than 550 family offices worldwide. She began her family office career at Family Office Exchange, where she spent 26 years conducting research, consulting, and creating meaningful learning experiences for family offices and their advisors.

Jane is a Certified Professional Coach and a Certified Myers-Briggs (MBTI) Practitioner. She also serves on the board of the Southeastern Family Office Forum (SEFOF).





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